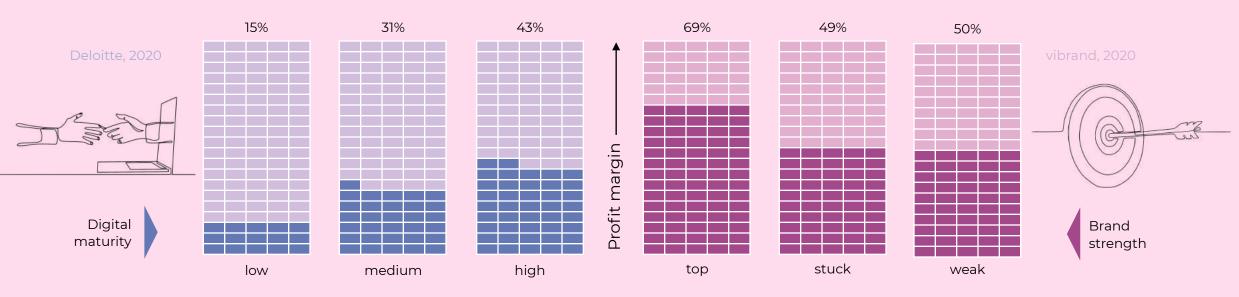
Countless studies prove time and again that the degree of digitization and brand strength are decisive for success:



▶ Synchronization of digital transformation and brand performance represents an ongoing process that enables digital brand leadership. Digital Brand Leadership Organize the success of your Organize the success of your digital transformation. brand performance. Digitalization **Brand Experience** (Analyze data) (Design the customer **Brand Performance** journey) (Manage leads) Digitization **Brand Positioning** (Aggregate data) (Determine the **Digital Transformation** strategy) (Monetize data)

Digitize information

- Digital input devices
- Cyberphysical systems
- Databases & networks (internal/external)

Save money

- Cloud computing
 - Quantum computing
- Blockchain technologyArtificial intelligence

Transform to enable & optimize prosperity

- ✓ Leads
- ✓ Leads✓ Conversions
- ✓ Reconversions

Build relationship

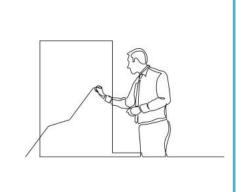
- Awareness & image
- Satisfaction & trust
- Attachment & loyalty

Identify differentiation

- Value innovation
- Value innovationCore competencies
- Business modelArchitecture







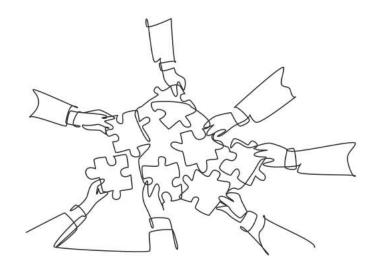




On the one hand, the process begins with digitizing existing information accordingly and, on the other hand, creating the brand-strategic foundations.

In order to avoid skipping important steps and an actionist approach leading to too many "trial and error" loops, it is important to structure the overall status in a priori. In this way, the most necessary and urgent measures can be prioritized and the success of realization ensured.

→ Assemble a **team** that meets the necessary openness as well as resources for constantly changing environments and in which the personalities complement each other optimally.



Ensure that pragmatism can establish itself as a core element, sufficient digital and brand skills are in place, and a "hands-on" mentality shapes the culture.

Combine vour internal team skills with an appropriate network of experts.



♯ Specialists

★ Agencies

■ Developers

ℜ Solution Providers

Don't wait until the first balloons of your competitors' digital transformation and brand performance are visible on the horizon. As soon as you recognize the need to evolve, act immediately and boldly.

In the long run, this will strengthen your company's success.

WHO